

# SAVI® – System for Analyzing Verbal Interaction

## SAVI LEADERSHIP & MEMBERSHIP TALK

### Introduction to SAVI

Zoom: 20&21 March 2025

09:00 – 16:30 UK time

Led by Rowena Davis & Annika Hall

Talk is one of the main tools we have as leaders & members in organisations. Sometimes conversations are productive & satisfying & sometimes they're frustrating & unproductive! What makes the difference?



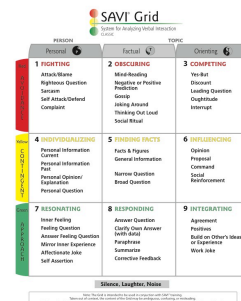
Join us to explore the difference through the SAVI lens  
We will practise:

- Communicating more mindfully
- Influencing stuck conversations
- Increasing your team's/organization's ability to build stronger relationships, make decisions, solve problems & reach goals more easily

SAVI is a practical, theory-based tool offering ways to map & contribute to more satisfying & productive conversations.

Come & learn the nuts & bolts of SAVI & practise having more productive & satisfying conversations.

Find out more at: <https://savicomunications.com>



PERSON	FACTUAL Q?	OPINING
<b>1 FIGHTING</b> Jargon/Blame Righteous Question Sarcastic Self Attack/Deflect Complaine	<b>2 OBSCURING</b> Misdirection Nagging or Positive Pressure Group Siding Around Thinking Out Loud Scapegoat	<b>3 COMPEETING</b> Talk Back Discount Leading Question Cynical Interrupt
<b>4 MISREPRESENTING</b> Personal Information Control Personal Information Flirt Personal Question Personal Question	<b>5 PRESENTING FACTS</b> Facts & Figures General Information Harmon Question Broad Question	<b>6 CHALLENGING</b> Opinion Propose Contrast Social Performance
<b>7 RESPONDING</b> Blame Feeding Feeding Question Answer Feeding Questions Mirror Issue Experience Affirmative Idea Self Assertion	<b>8 RESPONDING</b> Answer Question Clarify Own Answer Self Affirm Paraphrase Summarize Connection Feedback	<b>9 INTEGRATING</b> Agreement Affirmation Build on Others Ideas or Experience Summarize Work with

This SAVI training is open to all. Numbers are limited so apply soon!

### FEES

**Self-Employed / Voluntary / Public Sectors:**  
up to 27 January 2025, £435; after 27 January 2025, £450

**Others:** up to 27 January 2025, £535; after 27 January 2025, £550.

We have a limited number of bursaries. To apply & for questions: [rdavis@rdaconsulting.net](mailto:rdavis@rdaconsulting.net)

### REGISTRATION

REGISTER ONLINE NOW →

