

SAVI® – System for Analyzing Verbal Interaction

SAVI LEADERSHIP & MEMBERSHIP TALK

Introduction to SAVI

Zoom: 27&28 March 2025

09:00 – 16:30 UK time

Led by Rowena Davis & Annika Hall

Talk is one of the main tools we have as leaders & members in organisations. Sometimes conversations are productive & satisfying & sometimes they're frustrating & unproductive! What makes the difference?



Join us to explore the difference through the SAVI lens
We will practise:

- Communicating more mindfully
- Influencing stuck conversations
- Increasing your team's/organization's ability to build stronger relationships, make decisions, solve problems & reach goals more easily

SAVI is a practical, theory-based tool offering ways to map & contribute to more satisfying & productive conversations.

Come & learn the nuts & bolts of SAVI & practise having more productive & satisfying conversations.

Find out more at: <https://savicomunications.com>

PERSON	FACTUAL Q?	OPINING
1 FIGHTING Jargon/Blame Righteous Question Sarcastic Self Attack/Deflect Complaine	2 OBSCURING Misleading Misquote or Positive PRITCHIE Group Selling Ahead Thinking Out Loud Scapegoat	3 COMPEETING Talk Back Discount Leading Question Cynical Interrupt
4 MISREPRESENTING Personal Information Control Personal Information Flirt Personal Question Personal Question	5 PRESENTING FACTS Facts & Figures General Information Harmon Question Broad Question	6 CHALLENGING Opinion Proposed Contrast Social Performance
7 RESPONDING Blame Pleading Feeling Question Answer Pleading Question Minor Issue Experience Alternative Idea Self Assertion	8 RESPONDING Answer Question Clarify Own Answer Self Affirm Paraphrase Summarize Corrective Feedback	9 INTEGRATING Agreement Affirmation Build on Others Ideas or Experience Summarize Work with

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This SAVI training is open to all. Numbers are limited so apply soon!

FEES

Self-Employed / Voluntary / Public Sectors: up to 3 February 2025, £435; after 3 February 2025, £450

Others: up to 3 February 2025, £535; after 3 February 2025, £550.

We have a limited number of bursaries. To apply & for questions: rdavis@rdaconsulting.net

REGISTRATION

REGISTER ONLINE NOW →

